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December 8, 2016

Mr. Gary Houston
Vice-President, Ontario and Prairies
Energy East Pipeline Project
TransCanada Pipelines
450 – 1st Street S.W.
Calgary, Alberta T2P 5H1

Re: NSBA Support of TransCanada Energy East Project

Dear Mr. Houston,

The North Saskatoon Business Association (NSBA) is a member-driven and focused organization that serves, promotes, and protects business throughout Saskatoon and beyond. Although our origins and roots are in Saskatoon's north end, today we encompass far more than that. From its grassroots origins of a handful of businesses, today's NSBA consists of a membership in excess of 750 companies. Members range from single owner-operator proprietorships to large multinational corporations that employ thousands. Despite this diversity, there is a core element within the NSBA membership that is centered on industrial service and supply. As an independent, autonomous, free-thinking and at times outspoken organization that represents a large number of owner-managed companies, we are arguably the most consistent and effective business advocacy and lobbying organization in the province.

Saskatchewan is an oil-producing province developing and producing the light, sweet Bakken oil. We are also a major mineral-producing province and have significant manufacturing and service sectors supporting these industries. It is imperative that, as with any other type of commerce in Canada, we have the ability to move Saskatchewan and other Canadian energy to markets by the safest and most environmentally friendly means possible. Pipelines are generally considered to be the safest, most efficient and with the smallest greenhouse gas impact of the transportation options.

The TransCanada Energy East Project is a Canadian company planning to ship Canadian petroleum to Canadian and export markets. Energy East will help replace imported oil coming long distances by ships burning bunker fuel from countries without our ethical, environmental, safety, and greenhouse gas standards. We note that petroleum imports to Canada have been increasing over the recent years. These, particularly when transportation is considered, do not provide significant greenhouse gas benefits. Energy East will help retain jobs in Canada rather than outsource them to other countries. It will also provide opportunities to the Canadians who will support its construction and operation.

This is particularly important in light of the recent federal decision to accelerate the plan for phasing-out the use of coal for energy generation. This plan and implementation will add extra pressure to Saskatchewan's energy economy and necessitate the development and maintenance of non-coal energy sources, including oil pipelines. Since Saskatchewan, unlike Quebec and Ontario, does not have the

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geographical ability to develop large hydroelectric projects or the size to easily justify nuclear energy it is therefore of utmost importance that the energy sources that are available to the province are developed and maintained to/at an appropriate level.

We would also like to commend you for your efforts to engage local and indigenous landowners when routing the project. We hope that your efforts will show that pipelines can be a collaborative process between businesses and the communities that they aim to positively impact.

National scale infrastructure, including ports, highways, power grids, and pipelines, is crucial for Canada to function as a country. Updating this infrastructure is vital to keeping Canada productive. This project will upgrade a major existing part of that infrastructure and re-purpose it for the needs of Canada in the 21st Century. It is also an opportunity to apply the latest environmental and safety standards to that infrastructure.

The North Saskatoon Business Association supports the Energy East Project and encourages the Government of Canada and governments across Canada to work with TransCanada in approving and developing this exciting project.

Sincerely yours,

A handwritten signature in black ink, appearing to read 'Keith Moen', written in a cursive style.

Keith Moen
Executive Director

cc: Honourable James Carr, Minister of Natural Resources, Government of Canada
Honourable Brad Wall, Premier of Saskatchewan